

California 14 Regional Planning Units: Regional Training Plan Summaries

The following is a description of the 14 Regional Training Plans proposed by the 14 Regional Training Coordinators in collaboration with their Local Workforce Development Boards. These summaries outline capacity building training for America's Job Centers of California Staff (AJCC Staff), America's Job Center of California Management (AJCC Management), Workforce Development Board Support Staff (WDB Staff), and Workforce Development Board Members and Leadership (WDB Members and Leadership); which quarter they will occur, number of staff, training modality, and total cost of training proposed.

Middle Sierra Regional Planning Unit: Total Estimated Cost - \$102,800.00

All trainings for Middle Sierra RPU will be conducted on a regional level.

AJCC Staff: 16 Staff

Quarter 1: Customer Process Flow delivered on site and Integrated Service Delivery delivered on site

Quarter 2: Coordination in Serving Targeted Population delivered online, Contractual Performance Goals delivered online

Quarter 3: System Monitoring and Compliance delivered online, Quality Career Development delivered on site

Quarter 4: Facilitation Techniques delivered online

AJCC Staff: 5 staff

Quarter 1: Coordination in Serving Target Population delivered online, Business Services and Employer Engagement delivered on site, Grant Writing, RFP 101 delivered as group

Quarter 2: Fiscal and Financial Training delivered on site, Performance Indicators and Reporting delivered online

Quarter 3: Integrated Service Delivery delivered online

Quarter 4: Understanding Labor Market Information delivered online

WDB Support Staff: 7 Staff

Quarter 1: Integrated Service Delivery delivered online, Coordination in Serving Target Population delivered online for specifically 16-17 staff

Quarter 2: System Monitoring and Compliance delivered online, Workforce System Policy Development delivered on site

Quarter 3: Cost Sharing Negotiations delivered online

Quarter 4: Performance Development of Contractual Performance Goals delivered online

WDB Members and Leadership: 24 Staff

Quarter 1: Sector Strategy Development delivered online

Quarter 2: Workforce System Policy Development delivered on site for specifically 7 staff, Career Pathway Development delivered online, Partnerships-Cooperative Arrangements delivered online

Quarter 3: Leading Organizational Change delivered on site

Quarter 4: Alignment of Workforce Investment, Education, and Economic Development delivered on site

Humboldt Regional Planning Unit: Total Estimated Cost - \$66,000.00

No quarters were identified for training, but training modalities were selected. Training topics were chosen for the 4 staff categories, and the number of people receiving these training are indicated.

AJCC Staff:

- Performance Indicators and Reporting delivered on site to Regional (20 staff)
- Customer Service Orientation delivered on site to Regional (20)

AJCC Management:

- CalJOBS Reports delivered online to AJCC & WDB Staff (6-8)
- Getting Employers to Collaborate with AJCC's delivered on site to AJCC Operators/Partners/WDB Staff (20)

WDB Support Staff:

- Monitoring and Compliance delivered in any modality to HCWDB Staff (3-5)
- Performance Indicators and Reporting delivered in any modality to HCWDB Staff / AJCC Staff (10-15)
- Facilitation Techniques delivered in any modality to HCWDB Staff (3-5)

WDB Members and Leadership:

- Sector Strategy delivered in any modality to HCWDB & Staff (10-15)
- Local Strategic Planning delivered in any modality to HCWDB & Staff (10-15)
- Performance Goals Development delivered in any modality to HCWDB Staff / AJCC (5-10)
- WIOA Budget and Principles Allocation delivered in any modality to HCWDB Staff (3-5)
- Regional Strategic Planning delivered in any modality to HCWDB & Staff / AJCC (15-20)
- Leading Organizational Change delivered in any modality to HCWDB Staff (3-5)
- Alignment of Workforce, Education and Economic Development delivered in any modality to HCWDB & Staff (10-15)
- Career Pathway Development delivered in any modality to HCWDB & Staff / Education / AJCC (15-20)
- Workforce System Policy Development delivered in any modality to HCWDB & Staff (10-15)

Central Valley Regional Planning Unit: Total Estimated Cost - \$187,433.00

There are some trainings not assigned to a quarter, so those trainings are listed under "Undecided Quarters."

AJCC Staff:

Quarter 1: Performance Development of Contractual Performance Goals delivered on site or online to LWDBs/Regional (15 staff), Quality Career Development delivered on site or online to LWDBs (10-20), MOU Partnership Development delivered on site or online to Regional (10), Creating a Seam Service Delivery Process delivered on site or online to Regional (2-3), Customer Assessment delivered on site or online to LWDBs/Regional (10-30), Customer Process Flow Development delivered on site or online to LWDBs/Regional (30), Eligibility delivered on site or online to LWDBs (20), Facilitation Techniques delivered on site or online to LWDBs/Regional (30-40), Coordination in Serving Target Populations (Re-Entry) delivered on site or online to LWDBs/Regional (30-40), Customer Service Orientation delivered on site or online to LWDBs/Regional (30-70)

Quarter 2: Coordination in Serving Target Populations (Re-Entry) delivered on site or online to LWDBs/Regional (30-40), Customer Service Orientation delivered on site or online to LWDBs/Regional (30-70)

Quarter 3: Integrated Service Delivery delivered online to Regional (50), Lean Six Sigma delivered online to LWDBs (20)

Quarter 4: Getting re-entry population employed; etc. delivered online to LWDBs (70)

Undecided Quarters: CalJobs Usage delivered on site or online to LWDBs/Regional (10-20), Career Pathway Development delivered on site or online to LWDBs/Regional (10-20), Career Planning delivered online to LWDBs (20), Performance – Indicators and Reporting delivered online to Regional (10-20), Understanding Labor Market Information delivered on site or online to Regional (10-40), WIOA 101 delivered online to Regional (30-50), System Monitoring and Compliance delivered on site or online to Regional (10)

AJCC Management:

Quarter 1: Performance Indicators and Reporting delivered on site or online to Regional (4-6), Change Management For Supervisors in Multi-Agency Environment delivered on site or online to Regional (5), Measuring and Tracking Performance Goals delivered on site or online to Regional (10), Motivating Staff and Building Capacity delivered on site or online to LWDBs (5), Time Management and Project Management delivered online to LWDBs (30)

Quarter 2: Forging Relationships with Probation Departments delivered on site or online to LWDBs (8), Forging Relationships with Probation/Mental Health Programs delivered on site or online to Regional (5), Grant Writing, RFP 101 delivered on site or online to LWDBs (8)

Quarter 3: CQI delivered online to LWDBs (30)

Quarter 4: ABC application – implementation; etc. delivered online to LWDBs (30)

Undecided Quarters: Accessibility of the AJCC delivered online to Regional (10-20), Customer Service Orientation of AJCC delivered on site or online to Regional (2), Customer Skills Assessment Strategies delivered on site or online to Sub-regional (northern/southern) (40), Fiscal and Financial Training delivered on site or online to Regional (5-40), Understanding Labor Market Information delivered on site or online to Regional (4), Conflict Resolution; etc. delivered online to Regional (10), Coordination in Serving Target Population delivered on site or online to Regional (18), Facilitation Techniques delivered online to Regional (6), WIOA 101 delivered online to LWDBs (30)

WDB Support Staff:

Quarter 1: Career Assessment and Planning delivered on site or online to LWDBs (30), Eligibility; Customize Training; etc. delivered online to LWDBs (70), Facilitation Techniques delivered on site or online to LWDBs (30)

Quarter 2: Business Engagement, Career Assessment Planning delivered on site or online to LWDBs (20), Conflict Resolution; etc. delivered online to LWDBs (70), Developing One Strategy delivered on site or online to Regional (10), Time Management and Project Management, WIOA 102 delivered on site or online to LWDBs (30), WIOA 101 delivered online to LWDBs (30), WIOA 2 delivered online to LWDBs (30), MOU Partnership Development delivered online to LWDBs (70), Coordination in Serving Target Populations Re-Entry delivered on site or online to Sub-regional (northern/southern) (40), Integrated Service Delivery delivered on site or online to Sub-regional (northern/southern) (40), Performance – Dev. Of Contractual Perf. Goals delivered online to Regional (10-20), Performance –

Indicators and Reporting delivered online to Regional (10-20), System Monitoring and Compliance delivered online to Regional (20)

Quarter 3: None

Quarter 4: Customer Service Orientation delivered online to LWDBs (70)

Undecided Quarters: Coordination in Serving Target Populations Re-Entry delivered on site or online to Sub-regional (northern/southern) (40), Integrated Service Delivery delivered on site or online to Sub-regional (northern/southern) (40), Performance – Dev. Of Contractual Perf. Goals delivered online to Regional (10-20), Performance – Indicators and Reporting delivered online to Regional (10-20), System Monitoring and Compliance delivered online to Regional (20)

WDB Members and Leadership:

Quarter 1: WIOA Budget and Principles Allocation delivered on site or online to LWDBs (15), Image – How to look like a Business, instead of a government agency delivered online to LWDBs (70)

Quarter 2: Client Safety and Confidentiality delivered online to LWDBs (70), Data Analytics and Reporting delivered on site or online to LWDBs (15)

Quarter 3: Effective Case Notes delivered online to LWDBs (70)

Quarter 4: Client Engagement and Motivation delivered online to LWDBs (70)

Undecided Quarters: Local Strategic Planning delivered on site or online to LWDBs (15-20), Regional Strategic Planning delivered on site or online to LWDBs (15-20), Alignment of Workforce Investment, Education & Econ Dev. delivered on site or online to Local (10-20), Career Pathway Development delivered on site or online to Local/Regional (10-20), Cost Allocation delivered on site or online to Sub-regional (northern/southern) (40), Partnerships – Cooperative Arrangements delivered on site or online to Sub-regional (northern/southern) (10-20), Partnerships- Informal Agreements delivered on site or online to Sub-regional (northern/southern) (40), Partnerships – Multiple Boards delivered online to Regional (10-20), Performance Goals Development delivered on site or online to Local (10-20), Sector Strategy Development delivered on site or online to Sub-regional (northern/southern) (30-40), Understanding Labor Market Information delivered online to Regional (10-20), WIOA 101 delivered on site or online to Local (12)

Bay Peninsula Regional Planning Unit: Total Estimated Cost - \$386,125.00

All trainings are conducted online for Bay Peninsula RPU.

AJCC Staff:

Quarter 1: Coordination in Serving Target Populations delivered to Regional (1-50 staff), Customer Service Orientation of AJCC delivered to LWDB (1-50), Facilitation Techniques delivered to LWDB (1-50), Integrated Service Delivery delivered to LWDB (1-50), Performance – Development of Contractual Performance Goals delivered to LWDB (1-50), Performance – Indicators and Reporting delivered to LWDB (1-50), System Monitoring and Compliance delivered to LWDB (1-50), Understanding Labor Market Information delivered to LWDB (1-50), WIOA 101 delivered to LWDB (1-50)

Quarter 2: None

Quarter 3: None

Quarter 4: None

AJCC Management:

Quarter 1: None

Quarter 2: Coordination in Serving Targeted Populations delivered to Regional (1-25), Customer Process Flow Development delivered to LWDB (1-25), Customer Service Orientation of AJCC delivered to LWDB (1-25), Customer Skills Assessment Strategies delivered to Regional (1-25), Facilitation Techniques delivered to LWDB (1-25), Fiscal and Financial Training delivered to LWDB (1-25), Integrated Service Delivery delivered to LWDB (1-25), Performance Indicators and Reporting delivered to LWDB (1-25), WIOA 101 delivered to LWDB (1-25)

Quarter 3: None

Quarter 4: None

WDB Support Staff:

Quarter 1: None

Quarter 2: None

Quarter 3: Coordination in Serving Target Populations delivered to LWDB (1-25), Cost Sharing Negotiation delivered to LWDB (1-25), Customer Process Flow Department delivered to LWDB (1-25), Customer Service Orientation of AJCC delivered to LWDB (1-25), Facilitation Techniques delivered to LWDB (1-25), Integrated Service Delivery delivered to LWDB (1-25), MOU Partnership Development delivered to LWDB (1-25), Perf – Development of Contractual Performance Goals delivered to LWDB (1-25), System Monitoring and Compliance delivered to Regional (1-25), Understanding Labor Market Information delivered to LWDB (1-25), WIOA 101 delivered to LWDB (1-25)

Quarter 4: None

WDB Members and Leadership:

Quarter 1: Alignment of Workforce Investment, Education and Economic Development delivered to Regional (1-25), Career Pathway Development delivered to Regional (1-25), Cost-benefit analysis regarding fiscal impacts to participating jurisdictions, impacts to client services or service delivery, benefits to industry engagement or regional influence, efficiencies of scale, etc. delivered to LWDB (1-25), Data Analytics and Reporting delivered to LWDB (1-25), Local Strategic Planning (Alignment with State Standards) delivered to LWDB (1-25), Integrated Service Delivery delivered to LWDB (1-25), Leading Organizational Change delivered to LWDB (1-25), Regional Strategic Planning (Alignment with State Standards) delivered to LWDB (1-25), Sector Strategy Development delivered to LWDB (1-25), Work Experience delivered to LWDB (1-25), Workforce System Policy Development delivered to LWDB (1-25)

Quarter 2: None

Quarter 3: None

Quarter 4: None

Ventura Regional Planning Unit: Total Estimated Cost - \$361,730.00

All trainings are conducted on a regional level.

AJCC Staff:

Quarter 1: WIOA 101 for WDB and One Stop Staff - CSI Works delivered online (100 staff), Overview of WIOA - Rick Record delivered online (100), One Stop Basics: Providing Accessibility - Disability

Navigation Services delivered online (100), Understanding the ABCs of WIOA Youth Common Measures (Rick Record) delivered on site (25), Case Managing Strategies for Engaging OOH (Rick Record) delivered on site (25), Youth Program Certification - Workforce180 delivered online (25), Strategies for effectively serving, placing and retaining mature workers - Human Solutions delivered online (40), How to Design a Master Strategy for Business Services - Robbin and Associates delivered on site (40), From Jails to Jobs - Robbin and Associates delivered online (100), Customer Service - Utilizing Emotional Intelligence (Envision Education) delivered online (75), How to Make Job Center Workshops Work Much Better - Robbin and Associates delivered on site (75), Customer Service Skills for Workforce Agency Staff delivered online (100), Career Planning 101 - CSI Works delivered online (30)

Quarter 2: Understanding the ABCs of WIOA Adult Common Measures - Rick Record delivered online (50), End the Search: Navigating Today's Competitive Labor Market - Network Kinnection delivered online (100), Layoff Aversion and Business Engagement Strategies – EMSI delivered online (30), Integrated Service Delivery - Greg Newton delivered online (75), Business Services tool box 101 (Network Kinnection LLC) delivered online (75), Certification in Career Advising – UCSD delivered online (25), Maximizing Earn and Learn Models -Network Kinnection,LLC delivered on site (100), Managing Jobseeker Resistance: (Workforce180) delivered online (75), Career Pathways Development – CAEL delivered online (100)

Quarter 3: Building and Effective Business Services Team - AHA Consulting delivered on site (15), Expanding Employer Engagement: Seeking Advice and involvement in WIOA Service Design and Delivery - Greg Newton & Associates delivered online (100), Strategies for working with TANF - Carey & Associates delivered online (100), Soft Skills Training for Clients - CSI Works delivered online (75)

Quarter 4: None

AJCC Management:

Quarter 1: Strength Finders 2.0 Assessment Leading through Strengths - California Employers Association delivered on site (10), Contractor Technical Assistance delivered on site (25), Using LMI - CSI-Works delivered online (40), The New WIOA System and Program Performance Expectations - And how to meet (and Exceed) Them - Greg Newton & Associates delivered on site (40), Virtual Service Delivery Models - Pathway Consultants delivered online (25), AJCC Management Capacity Training delivered online (26)

Quarter 2: Understanding the WIOA Adult and DW Common Measures - Social Policy Research Associates delivered online (25), Using the WIOA Fourteen Elements to improve Outcomes - Social Policy Research delivered online (25), Managing Conflict - CSU, Sacramento delivered online (40), Fiscal and Financial Training delivered online (25), Accessibility of the AJCC delivered online (25), Sector Strategies and Framework delivered online (20), Integrated Service Delivery and Developing Cross Functioning Teams Across Partners - Marcove Executive Training delivered online (30), Developing Cross Functional Teams Across Partners – CAEL delivered on site (20),

Quarter 3: Communicating and Coaching - CSU, Sacramento delivered online (40)

Quarter 4: None

WDB Support Staff:

Quarter 1: Facilitation of Procurement Process - CSI Works delivered online (15), Budget Development and Financial Management - CSI Works delivered online (15), Performance Management - CSI Works delivered on site (15), Sector Strategies and Framework (Industry Cluster Analysis and Identifying in-demand jobs) EMSI delivered on site (20), Managing Staff Resistance: Creating an Environment that fosters Trust and Collaboration delivered online (10), Effective Governance and Team Dynamics - CSU Sacramento delivered on site (10)

Quarter 2: Monitoring of Local Sub-Contractors - CSI Works delivered online (10), Preparation for WIOA (DOL, State) Audits - CSI-Works delivered online (20), Strategic Planning - CSU Sacramento delivered on site (10), Designing and Leading meetings that matter: Training in Basic Group Facilitation methods) Core Factors - John Baker delivered on site (12)

Quarter 3: None

Quarter 4: None

WDB Members and Leadership:

Quarter 1: WDB Emgagement: Engaging Your Board Members (AHA Consulting) delivered on site (15), WIOA 101 for Workforce Development Board Members- CSI Works delivered on site (35), Workforce Development Board Orientation and Training (Core Factors - John Baker) delivered on site (35)

Quarter 2: Running Effective Board Meetings - CA Employers Associations (AHA consulting) delivered online (15), Leading the Workforce System: WIOA Board Roles, Responsibilities and Opportunities (2 days) delivered on site (35), Marketing WDB to business, politicians, and job seekers- Developing Public Relations Strategy - (Business U) delivered on site (15)

Quarter 3: Workforce Boards as System Champions: Sector Strategies delivered online (15), Social Media: Designing a Strategy that Works, Based on Community, Connection and Content delivered on site (15)

Quarter 4: None

Capitol Regional Planning Unit: Total Estimated Cost - TBD

There are some trainings not assigned to a quarter, so those trainings are listed under “Undecided Quarters.” No location, number of staff, and training modality were specified for the trainings yet.

AJCC Staff:

Quarter 1: Nudging-The art and science of persuading and motivating clients in a positive direction

Quarter 2: Organizational Access for Customers with Disabilities, Special Populations: Ex-Offenders Forum

Quarter 3: None

Quarter 4: Case Management - Strategies to Increase Productivity & Effectiveness

Undecided Quarters: Human Trafficking, Mental Health First Aid, Helping the Hard to Serve: Refugee, ESL, Google Docs, Intermediate Excel, Outlook Tips and Tricks, Grant Writing, Workplace Safety, Cultural Diversity, Protocol for Suicidal People

AJCC Management:

Quarter 1: Nudging-The art and science of persuading and motivating clients in a positive direction

Quarter 2: Organizational Access for Customers with Disabilities, Special Populations: Ex-Offenders Forum

Quarter 3: None

Quarter 4: Case Management - Strategies to Increase Productivity & Effectiveness

Undecided Quarters: Human Trafficking, Mental Health First Aid, Helping the Hard to Serve: Refugee, ESL, Google Docs, Intermediate Excel, Outlook Tips and Tricks, Grant Writing, Workplace Safety, Cultural Diversity, Protocol for Suicidal People

WDB Support Staff:

Quarter 1: Nudging-The art and science of persuading and motivating clients in a positive direction

Quarter 2: Organizational Access for Customers with Disabilities, Special Populations: Ex-Offenders Forum

Quarter 3: None

Quarter 4: Case Management - Strategies to Increase Productivity & Effectiveness

Undecided Quarters: Human Trafficking, Mental Health First Aid, Helping the Hard to Serve: Refugee, ESL, Google Docs, Intermediate Excel, Outlook Tips and Tricks, Grant Writing, Workplace Safety, Cultural Diversity, Protocol for Suicidal People

WDB Members and Leadership:

Quarter 1: Nudging-The art and science of persuading and motivating clients in a positive direction

Quarter 2: Organizational Access for Customers with Disabilities, Special Populations: Ex-Offenders Forum

Quarter 3: None

Quarter 4: Case Management - Strategies to Increase Productivity & Effectiveness

Undecided Quarters: Human Trafficking, Mental Health First Aid, Helping the Hard to Serve: Refugee, ESL, Google Docs, Intermediate Excel, Outlook Tips and Tricks, Grant Writing, Workplace Safety, Cultural Diversity, Protocol for Suicidal People

East Bay Regional Planning Unit: Total Estimated Cost - TBD

No quarters have been identified for training, but all the trainings will be conducted on site and to Regional.

AJCC Staff:

- Work Readiness tools (25 staff)
- CWA conference attendance: Meeting of the Minds, WorkCON/Youth@Work (4-8)
- NAWDP annual conference (4-8)

AJCC Management:

- Target Populations (25)
- CWA conference attendance: Meeting of the Minds, WorkCON/Youth@Work (4-8)

- NAWDP annual conference (4-8)

WDB Support Staff:

- Cost-Sharing (25)
- NAWB annual conference (4-8)
- CWA conference attendance: Meeting of the Minds, WorkCON/Youth@Work (4-8)

WDB Members and Leadership:

- Workforce System Policies (25)
- CWA conference attendance: Meeting of the Minds, WorkCON/Youth@Work (4-8)
- CCCAOE annual conference (4-8)
- CalED annual conference (4-8)

LA Basin Regional Planning Unit: Total Estimated Cost - \$130,832.00

No quarters have been identified for training.

AJCC Staff:

- Coordination in Serving Target Populations delivered on site to Regional and LWDBs (255 staff)
- Understanding Labor Market Information delivered on site and online to Regional and LWDBs (280)
- Performance Indicators and Reporting delivered on site and online to LWDBs (280)
- System Monitoring and Compliance delivered on site and online to Regional and LWDBs (235)
- Business Services & Employer Engagement delivered on site and online to Regional and LWDBs (150)

AJCC Management:

- Measuring and Tracking Performance Goals delivered on site and online to Regional and LWDBs (135)
- Facilitation Techniques delivered on site and online to Regional and LWDBs (100)
- Fiscal and Financial Training delivered on site and online to Regional and LWDBs (60)
- Business Services and Employer Engagement delivered on site, online, and as group to LWDBs (130)
- Customer Skills Assessment Strategies delivered on site, online, and as group to Regional and LWDBs (110)
- Motivating Staff and Building Capacity delivered on site and as group to Regional and LWDBs (85)

WDB Support Staff:

- System Monitoring and Compliance delivered on site and as group to Regional and LWDBs (50)
- Understanding Labor Market Information delivered on site and as group to LWDBs (35)
- Coordination in Serving Target Populations delivered on site and as group to Regional (30)
- WIOA 101 delivered on site and as group to Regional (20)

WDB Members and Leadership:

- Regional and/or Local Strategic Planning delivered on site to Regional and LWDBs (130)
- Leading Organizational Change delivered on site to Regional and LWDBs (130)
- Workforce System Policy Development delivered on site to Regional and LWDBs (130)
- Alignment/Partnering Strategies delivered on site to Regional and LWDBs (130)

Southern Border Regional Planning Unit: Total Estimated Cost - TBD

AJCC Staff:

Quarter 1: Customer Service Orientation delivered online to Regional (200 staff), MOU Partnership Development delivered on site to Regional (200)

Quarter 2: Integrated Service Delivery delivered on site to Imperial (50)

Quarter 3: Performance – Development of Contractual Performance Goals delivered on site to Regional (200)

Quarter 4: Coordination in Serving Target Populations delivered online to Regional (200), System Monitoring and Compliance delivered online to Regional (200), Understanding Labor Market Information delivered online to San Diego (150)

AJCC Management:

Quarter 1: None

Quarter 2: Business Services and Employer Engagement delivered on site to Regional (100), Performance Indicators and Reporting delivered on site to Regional (100), Fiscal and Financial Training delivered online to Regional (100)

Quarter 3: Customer Process Flow Development delivered on site to Regional (100), Measuring and Tracking Performance Goals delivered online to Regional (100), Customer Skills Assessment Strategies delivered on site to Regional (100)

Quarter 4: Coordination in Serving Targeted Populations delivered online to Regional (100)

WDB Support Staff:

Quarter 1: Cost Sharing Negotiations delivered on site to Regional (75), WIOA 101 delivered online to San Diego (60), Facilitation Techniques delivered online to Imperial (15)

Quarter 2: Integrated Service Delivery delivered online to Imperial (15)

Quarter 3: Performance – Indicators and Reporting delivered online to Regional (75), Customer Process Flow Development delivered on site to San Diego (60)

Quarter 4: System Monitoring and Compliance delivered online to Regional (75), Performance – Development of Contractual Performance Goals delivered online to Regional (75)

WDB Members and Leadership:

Quarter 1: Leading Organizational Change delivered on site to Regional (120), Partnerships – Multiple Boards delivered on site to Regional (120), WIOA 101 delivered online to San Diego (90), Local Strategic Planning delivered on site to Imperial (30), Regional Strategic Planning delivered on site to Imperial (30)

Quarter 2: Performance – Goals Development delivered online to Regional (120), Sector Strategy Development delivered on site to Regional (120), Career Pathway Development delivered on site to Regional (120)

Quarter 3: Procurement delivered online to Regional (120), Supportive Services delivered on site to Imperial (30), Workforce System Policy Development delivered on site to Regional (120)

Coastal Regional Planning Unit: Total Estimated Cost - \$473,116.00

There are some trainings not assigned to a quarter, so those trainings are listed under “Undecided Quarters.” Trainings are conducted Regional to AJCC Staff, AJCC Management, and WDB Support Staff. Trainings are conducted Regional and LWDB to WDB Members and Leadership either on site or online.

AJCC Staff: 25 staff

Quarter 1: WIOA 101 delivered online, Customer Process Flow Development delivered on site

Quarter 2: Customer Service Orientation of AJCC delivered on site, Integrated Service Delivery delivered on site

Quarter 3: Performance Indicators delivered online, Coordination in Serving Target Populations delivered on site

Quarter 4: Understanding Labor Market Information delivered on site

Undecided Quarters: Performance-Development of Contractual Performance Goals delivered online, System Monitoring and Compliance delivered online, CalJobs Training (waiting for EDD list of available trainings), Cross Training w/Partners delivered on site, MOU Partnership Development delivered on site

AJCC Management: 25 Staff

Quarter 1: WIOA 101 delivered online, Customer Process Flow Development delivered on site

Quarter 2: Measuring and Tracking Performance delivered on site or online, Integrated Service Delivery delivered on site, Business Services and Employer Engagement delivered on site

Quarter 3: Performance Indicators and Reporting delivered online

Quarter 4: Understanding Labor Market Information delivered online

Undecided Quarters: Facilitation Techniques delivered online, Customer Skills Assessment Strategies delivered on site, Data Analytics and Reporting delivered on site

WDB Support Staff: 25 Staff

Quarter 1: Customer Process Flow Development delivered on site, WIOA 101 delivered online

Quarter 2: Integrated Service Delivery delivered online

Quarter 3: Performance Indicators and Reporting delivered online, Coordination in Serving Target Populations delivered on site

Quarter 4: Understanding Labor Market Information delivered online

Undecided Quarters: System Monitoring and Compliance delivered online, Cost Sharing Negotiations delivered on site, Facilitation Techniques delivered online, CalJobs Training (waiting for EDD list of available trainings)

WDB Members and Leadership: 25 staff

Quarter 1: WIOA 101

Quarter 2: Integrated Service Delivery

Quarter 3: None

Quarter 4: Understanding Labor Market Information

Undecided Quarters: Alignment with Education/Economic Development, Career Pathways Development, Sector Strategy Development, Regional Strategic Planning Align with State, Performance Goals Development, Local Strategic Planning, Leading Organizational Change

North State Planning Unit: Total Estimated Cost - \$126,950.00

There are some trainings not assigned to a quarter, so those trainings are listed under “Undecided Quarters.” All trainings are conducted on a regional level.

AJCC Staff:

Quarter 1: None

Quarter 2: None

Quarter 3: None

Quarter 4: NoRTEC Specific Training – Adult and DW Programs delivered on site (65-70 staff), NoRTEC Specific Training – Youth Program delivered on site (35-40)

Undecided Quarters: Business Engagement and Services delivered on site (25), Career Pathway Development delivered on site or online (8-12), Cognitive Behavior Therapy Training (Youth Staff) delivered on site (35), Coordination in Serving Target Populations delivered on site (65-70)

AJCC Management:

Undecided Quarters: Business Engagement and Services delivered on site (8-10), Career Pathway Development delivered on site or online (4-8), One-Stop Certification delivered on site or online (4-8)

WDB Support Staff:

Undecided Quarters: Business Engagement and Services delivered on site (4), Cognitive Behavior Therapy Training (Youth Staff) delivered on site (1), Career Pathway Development delivered on site or online (3), WIOA Performance delivered on site or online (2), One-Stop Certification delivered on site or online (3)

WDB Members and Leadership:

No trainings

North Bay Planning Unit: Total Estimated Cost - \$362,696.00

No quarters, number of people, or location have been identified for training, but training topics were selected.

AJCC Staff:

- Coordination in Serving Target Populations
- Customer Service Orientation of AJCC
- Alignment of Workforce Investment, Education & Economic Development
- Customer Process Flow Development
- Live Your Brand
- Human-Center Design

AJCC Management:

- AJCC ADA Accessibility Compliance

- Customer Skills Assessment Strategies
- Alignment of Workforce Investment, Education & Economic Development
- Customer Process Flow Development
- Live Your Brand
- Human-Center Design

WDB Support Staff:

- Sector Strategy on the Front Line
- Unified Business Services
- Career Planning
- Alignment of Workforce Investment, Education & Economic Development
- Customer Process Flow Development
- Live Your Brand
- Human-Center Design

WDB Members and Leadership:

- Data Analysis & Reporting - ROI Beyond WIOA
- Local Strategic Planning
- Policy Development - WIOA
- Procurement (including performance)
- Board Development
- Alignment of Workforce Investment, Education & Economic Development
- Customer Process Flow Development
- Live Your Brand
- Human-Center Design

Inland Empire Planning Unit: Total Estimated Cost - \$397,033.00

There are some trainings not assigned to a quarter, so those trainings are listed under “Undecided Quarters.”

AJCC Staff:

Quarter 1: Career Pathways Development delivered on site to Regional (86 staff), Performance-Indicators and Reporting delivered on site to Regional (86), WIOA 101 delivered on site to Regional (86)

Quarter 2: Business Professional Communication – Written and Verbal delivered on site to Regional (18), Coordination in Serving Target Populations delivered on site to Regional (58), Sector Strategies Framework Development delivered on site to Regional (74)

Quarter 3: Understanding Labor Market Information delivered on site to Regional (83)

Quarter 4: Integrated Service Delivery delivered online to Regional (86), Business Engagement & Relationship Building delivered on site to Regional (18)

Undecided Quarters: Facilitation Techniques delivered on site to San Bernardino County (58)

AJCC Management:

Quarter 1: Customer Process Flow Development delivered on site to Regional (15), Measuring and Tracking Performance delivered on site to Regional (15), Performance-Indicators and Reporting delivered on site to Regional (15)

Quarter 2: WIOA Budget and Basic Principals of Allocation delivered on site to Regional (15), Coordination in Serving Target Populations delivered on site to Regional (15)

Quarter 3: Integrated Service Delivery delivered on site to Regional (15)

Quarter 4: Accessibility of the AJCC with Regard to Physical and Programmatic Accessibility of Facilities delivered on site to San Bernardino County (15)

WDB Support Staff:

Quarter 1: WIOA 102 Strategy & Implementation delivered on site to Regional (47), Performance-Indicators and Reporting delivered on site to Regional (47)

Quarter 2: Career Pathway Development delivered on site to Regional (22), Coordination in Serving Target Populations delivered on site to Regional (22)

Quarter 3: Integrated Service Delivery and Understanding Customer Flow delivered on site to Regional (47), Understanding Labor Market Information delivered on site to Regional (23)

Quarter 4: Resource Braiding delivered on site to Regional (16)

WDB Members and Leadership:

Quarter 1: Alignment of Workforce Investment, Education, & Economic delivered on site to Regional (58)

Quarter 2: Career Pathway Development delivered on site to Regional (58), Leading Organizational Change delivered on site to Regional (58)

Quarter 3: Partnerships-Establishing Other Cooperative Arrangements delivered on site to Regional (58)

Quarter 4: Sector Strategy Development delivered on site to Regional (58)

Orange Planning Unit: Total Estimated Cost - \$170,100.00

AJCC Staff:

Quarter 1: Customer Process Flow Development delivered as group to Regional (50+), Understanding Labor Market Information delivered on site to Regional (50+)

Quarter 2: Performance – Indicators and Reporting delivered on site to Regional (50+)

Quarter 3: None

Quarter 4: None

AJCC Management:

Quarter 1: Customer Process Flow Development delivered on site to Regional (20), Integrated Service Delivery delivered on site to Regional (20), Measuring and Tracking Performance Goals delivered on site to Regional (20)

Quarter 2: Understanding Labor Market Information delivered on site to Regional (20)

Quarter 3: None

Quarter 4: None

WDB Support Staff:

Quarter 1: None

Quarter 2: Performance – Development of Contractual Performance Goals delivered on site to Regional (15), Performance – Indicators and Reporting delivered on site to Regional (15)

Quarter 3: System Monitoring and Compliance delivered on site to Regional (15), Cost Sharing Negotiations delivered on site to Regional (15)

Quarter 4: None

WDB Members and Leadership:

Quarter 1: None

Quarter 2: Sector Strategy delivered online to Regional (20)

Quarter 3: Local Strategic Planning delivered on site to Regional (20), Alignment of Workforce Investment, Education and Economic Development delivered as group to Regional (20), Partnerships – Multiple Boards delivered on site to Regional (20)

Quarter 4: None